



#HorizonEU

# HORIZON EUROPE

## THE EU RESEARCH & INNOVATION PROGRAMME

2021 – 2027

### KNOWLEDGE VALORIZATION: FROM RESEARCH TO IMPACT

WIDENING EVENT

Prague, 18 June 2025

**Angelo Strano**

European Commission – DG Research &  
Innovation Unit G.H.6 - Common Knowledge  
and Data Management Centre

Research and  
Innovation

# CONTENTS

- 1 — **EU results valorisation: key concepts and ecosystem**
- 2 — **Horizon Results Platform: take your results to the next level**
- 3 — **Booster: your support from results to impact**
- 4 — **Other tools and services**

# Valorisation of R&I results: why?

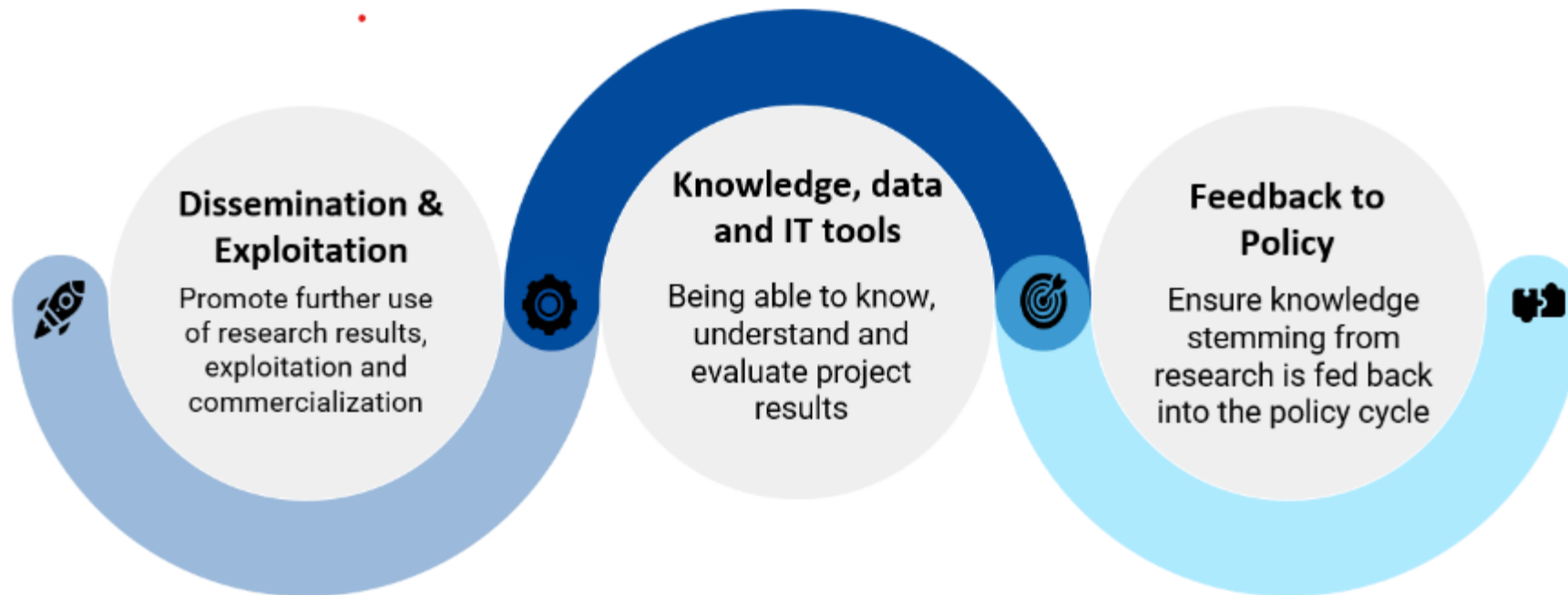
To maximize...



...and benefit society as a whole!

# What is impact?

Long-term improvement made possible by the exploitation and use of research findings



# IMPACT....

## FOR PROJECTS:



Impact  
creation



Contribution to the  
**wellbeing of our  
society**



Increasing **visibility** of  
research/ business



Improving  
reputation



Widening  
knowledge  
network



Enhancing **market,**  
**policy and scientific use**  
of research results



Attracting other **funding sources** &  
potential **business opportunities**

## FOR EU:



Return of  
investment



Maximize impact



More effective  
circulation of  
knowledge & new  
ideas



Evidence-based  
policymaking



Increase of the  
innovation  
potential



Support **economic  
growth &  
competitiveness**



# Dissemination and Exploitation in practice



# A STORY OF LEARNING AND CREATING TOGETHER



2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025

H2020 D&E  
strategy



DiEPP -> D&E Net

D&E Guide

HE D&E  
Strategy

PO  
Guidance  
on D&E



BOOSTER

CSA Widening



6 WGs  
(1 on F2P)



F2P  
Framework



Tour of capitals  
(focus Widening)

D&E Net -> D&E and F2P Groups

Trainings and info sessions

Revised D&E  
Strategy



IP Booster



# Key Obligations for HE beneficiaries: Dissemination & exploitation of results

## Best Efforts Commitment

- ✓ Exploit results owned or facilitate exploitation by another entity (e.g. transfer of IP)
- ✓ Use designated **online platform** (e.g. Horizon Results Platform – HRP) if direct exploitation not done

## Timely Dissemination

- ✓ Publicly share results as soon as possible

## Strategic Planning and reporting

- ✓ Include exploitation & dissemination plan in proposals
- ✓ Strategy required for commercialisation or service provision
- ✓ Record keeping



# Horizon Europe Regulation (EU) 2021/695

KEY FOR  
BENEFICIARIES

## Article 39 – Exploitation and Dissemination

1. Each beneficiary that has received Union funding shall **use its best efforts to exploit the results** it owns, or to have them exploited by another legal entity. [...]

If, despite a beneficiary's best efforts to exploit its results directly or indirectly, **the results are not exploited within a given period as established in the grant agreement**, the beneficiary **shall use an appropriate online platform** as identified in the grant agreement to find interested parties to exploit those results.

2. **Beneficiaries shall disseminate their results** as soon as it is feasible, in a publicly available format, [...].

6. Unless the work programme provides otherwise, proposals shall include **a plan for the exploitation and dissemination of the results**. If the expected exploitation of the results entails developing, creating, manufacturing and marketing a product or process, or in creating and providing a service, the plan shall include **a strategy for such exploitation**. [...]

*This can also be found in HE MGA under article 16*

# Horizon Europe – Annotated Grant Agreement (AGA)

**17.1 Communication — Dissemination — Promoting the action:** Unless otherwise agreed with the granting authority, *the beneficiaries must promote the action and its results by providing targeted information to multiple audiences (including the media and the public), in accordance with Annex 1 and in a strategic, coherent and effective manner.* Before engaging in a communication or dissemination activity expected to have a major media impact, the beneficiaries must inform the granting authority.

**Dissemination:** *The beneficiaries must disseminate their results as soon as feasible, in a publicly available format, subject to any restrictions due to the protection of intellectual property, security rules or legitimate interests.* As specified in annex 5 of the Horizon Europe Multi & Mono General Model Agreement, a beneficiary that intends to disseminate its results must give at least 15 days advance notice to the other beneficiaries (unless agreed otherwise), together with sufficient information on the results it will disseminate. Any other beneficiary may object within (unless agreed otherwise) 15 days of receiving notification, if it can show that its legitimate interests in relation to the results or background would be significantly harmed. In such cases, the results may not be disseminated unless appropriate steps are taken to safeguard those interests.

**Exploitation:** *Beneficiaries, which have received funding under the grant, must — up to four years after the end of the action — use their best efforts to exploit their results directly or to have them exploited indirectly by another entity, in particular through transfer or licensing.*

If, despite a beneficiary's best efforts, the results are not exploited within one year after the end of the action, the beneficiaries must (unless otherwise agreed in writing with the granting authority) use the Horizon Results Platform to find interested parties to exploit the results. If results are incorporated in a standard, the beneficiaries must (unless otherwise agreed with the granting authority or unless it is impossible) ask the standardisation body to include the funding statement (see art 17) in (information related to) the standard.

# DISSEMINATE RESULTS

In Horizon Europe, as in H2020, the beneficiaries:

## Dissemination

- **must** disseminate their results **as soon as feasible**, in a publicly available format, subject to any restrictions due to the protection of intellectual property, security rules or legitimate interests.

## Open science

- **must** ensure open access to peer-reviewed scientific publications relating to their results

## Research data management

- **must** manage the digital research data generated in the action ('data') responsibly, in line with the FAIR principles

Where the call conditions impose **additional dissemination or open science obligations** → the beneficiaries must also comply with those.

# EXPLOIT RESULTS

In Horizon Europe, as in H2020,

- The obligation to exploit remains and is a responsibility of the beneficiaries on a “**best efforts**” approach.
- When specified in the WP **additional exploitation obligations** could be applied.
- Beneficiaries are encouraged to use the R&I results through **third party exploitation** (where appropriate).

- **Horizon Results Platform** is free & available to all beneficiaries. The main focus = results.

**NEW** in Horizon Europe: If, despite a beneficiary's best efforts, the results are not exploited within **one year** after the end of the action, the beneficiaries must (unless waived) use the **Horizon Results Platform** to find interested parties to exploit the results.





# Dissemination

VS

# Exploitation



The **public disclosure of the results by appropriate means**, other than resulting from protecting or exploiting the results, including by scientific publications in any medium.



The **use of results** in further research and innovation activities, including **commercial exploitation** such as **developing, creating, manufacturing and marketing a product or process, creating and providing a service, or in standardisation activities.**

Proposal stage

Start of the project

During the project

After the project

**Communication: strategic and targeted information and promotion of the project** to a multitude of audiences, including the media and the public, and possibly engaging in a two-way exchange.

# EU Ecosystem to promote R&I results

## Take advantage of go-to-market support



### Booster

Free services for beneficiaries to support their D&E strategy, incl. business plan & go to market support, public speaking & more.

### European IP Helpdesk

Online public platform and service to help beneficiaries manage their intellectual property rights.

## Search for innovative solutions and results



### Horizon Dashboard

Data & statistics visualization tool, which allows to explore the participation to the Framework Programmes by topic, country, region, organization etc.

### CORDIS

Online public platform with description of R&I FP-funded research projects and their results (incl. videos, podcasts, news, data)

## Promote your innovations & connect with partners!



### Horizon Results Platform

Online public platform promoting & matching research results with relevant audiences – investors, policy-makers, researchers.

# Practical examples of D&E support services for HE beneficiaries



Attend matchmaking events and pitch your results to investors with the Horizon Results Platform



Enroll for an entry-level consultation with the Booster and discover your needs

# D&E Success story



[Paolo Scopece, founder of Nadir unveils his Breakthrough Innovation on the EC Horizon Results Platform](#)



# Key takeaways and tips for effective D&E

- D&E is a legal obligation but it's not a “tick-the-box” activity
- D&E starts with describing the impact of your proposal at application stage
- Think of D&E ahead of the results of the project, not at the end of it
- Develop a clear, adaptive D&E strategy aligned with project goals
- Tailor your approach: use formats and channels suited to your audience (e.g., webinars for experts, infographics for the public, policy briefs for decision-makers)
- Results can be both intangible (i.e. patents) or tangible (i.e. prototype)
- Reach out to local and national partners to support your D&E (i.e. TTOs, NCPs).



**Questions?**

MAKING RESULTS MATTER



# Horizon Results Platform

Promoting EC-funded research results

Publish your key results

Discover Europe's innovations

Find partnership opportunities



# Horizon Results Platform

European Commission's official gateway to EU-funded innovations, promoting the most promising results coming out of EU R&I-funded projects, and **directly connecting innovators with market opportunities.**

**3500**  
results  
published

**Different EU funding  
programmes covered**

FP7, Horizon 2020, Horizon Europe,  
EIT, Research Fund for Coal&Steel...

**Information available**

Thematic, geography, need,  
technology readiness, innovation  
radar, investor readiness...

Partners



# Results from Czechia

## Project results search

### Quick search

Select...



☐ Match whole words only

Czech Republic ▾

Czech Republic

134



Looking for ▾

EU Missions ▾

All filters



Tool for easy robot teaching in surface treatment industry

RoboTwin - RoboTwin - bringing the smart robot teaching tool to the European market

- We need**
- Business partners - SMEs, Entrepreneurs, Large Corporations
  - Investor introductions
- 1 contributor**
- Sectors**
- Business and industry
  - Research and innovation
- Result Maturity**
- 7 - Market Deployment



Tatic Modeller functionalities for the rescue system

844/Cities - Smart Spaces Safety and Security for All Cities

- We need**
- Business partners - SMEs, Entrepreneurs, Large Corporations
  - Incubators / Accelerators
- 2 contributors**
- Sectors**
- Borders and security
  - Regional policy
  - Transport
- Result Maturity**
- 5 - Demonstration - System Development (TRL 6-8)
- EU Missions**



ProSUM Final Report

ProSUM - Prospecting Secondary raw materials in the Urban mine and Mining waste

- We need**
- To raise awareness and possibly influence policy
  - Grants and Subsidies
  - more needs expressed
- 17 contributors**
- Sectors**
- Climate action
  - Environment
- Result Maturity**
- 3 - R&D Technology Development (TRL 3-5)



How cities can deal with heat inequalities

Climate-fitCity - Pan-European Urban Climate Services

- We need**
- Marketing Mentoring or Coaching
  - Business plan development
  - more needs expressed
- 16 contributors**
- Sectors**
- Climate action
  - Environment
  - Public health



# Horizon Results Platform



## For EU-funded innovators

- Publish your results
- Get tailored support
- Opportunities to advance your innovation (events, pitching, trainings, advice, challenges, partnerships)



## For companies/industry

- Find promising innovations
- Discover partnership opportunities
- Launch innovation challenges



## For investors

- Find promising innovations
- Customised matchmaking
- Pitching events



# Driving matchmaking

*Per **Key Exploitable Result (KER)** on HRP:  
essential information, driving **matchmaking***

*In **Horizon Europe**, use of the **Horizon Results Platform** becomes mandatory, if, one year after the end of the action, a **Key Exploitable Result** has not yet been exploited (not all results)*



**Key exploitable results (KERs)** are the **outputs generated during the project which can be used and create impact**, either by the project partners or by other stakeholders

# Horizon Results Platform



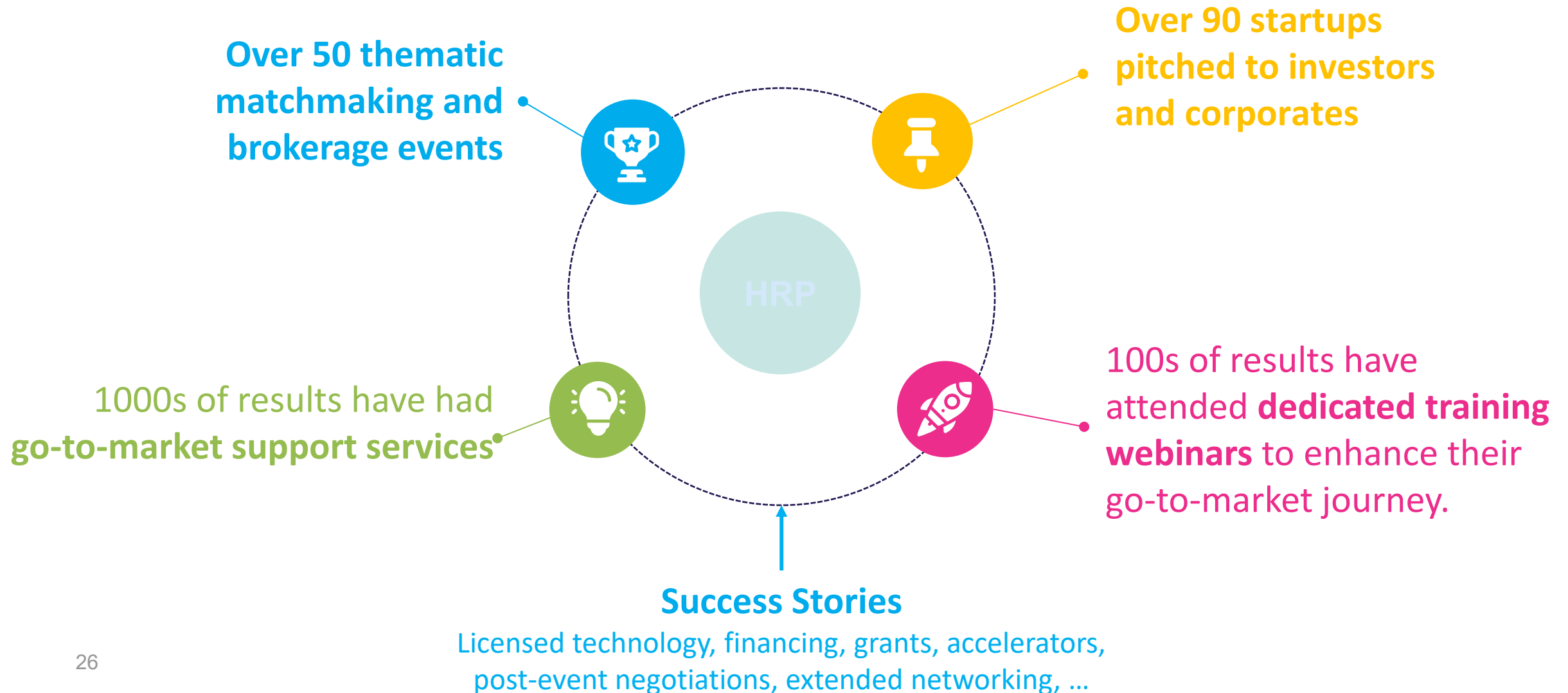
For EU-funded innovators

1. If you received EU R&I funding (still ongoing or closed), publish your result(s) now
2. Our team will promote opportunities from our partners
3. Join pitching events, open challenges, access free services and resources, IP trainings, other dedicated go-to-market insights and more
4. Get inspired from success stories and learn from those who made it, via HRP TV
5. ....more news to come in 2025!

**Publish your key results**



# HRP: Creating Impact for your Results



# Horizon Results Platform

For EU-funded innovators



Get inspired!



Powering Innovation: Europe's Path to Big Data

Podcast



Empowering Women in Tech: EIT Supernovas Initiative

Video



Join the EIT Program for Women Innovators!

Video

Learn and get inspired!



The Experts say



IP and Artificial Intelligence

Video



IP in Business collaborations for SMEs and Start-ups

Video



Go-to-Market Services & Opportunities for EU-Funded Research & Innovation Results: Horizon Results Platform & Strategic Partners

## Next step: a single digital entry point for European innovators, investors, and service providers



*To find, compare and access funding programmes, services and infrastructure.*



**Publish your key results**

**Discover Europe's innovations**

**Find partnership opportunities**



[EC-HORIZON-RESULTS-PLATFORM@ec.europa.eu](mailto:EC-HORIZON-RESULTS-PLATFORM@ec.europa.eu)

**Questions?**



# Unlocking your full potential: from results to impact!

Leader



Partners



ICONS



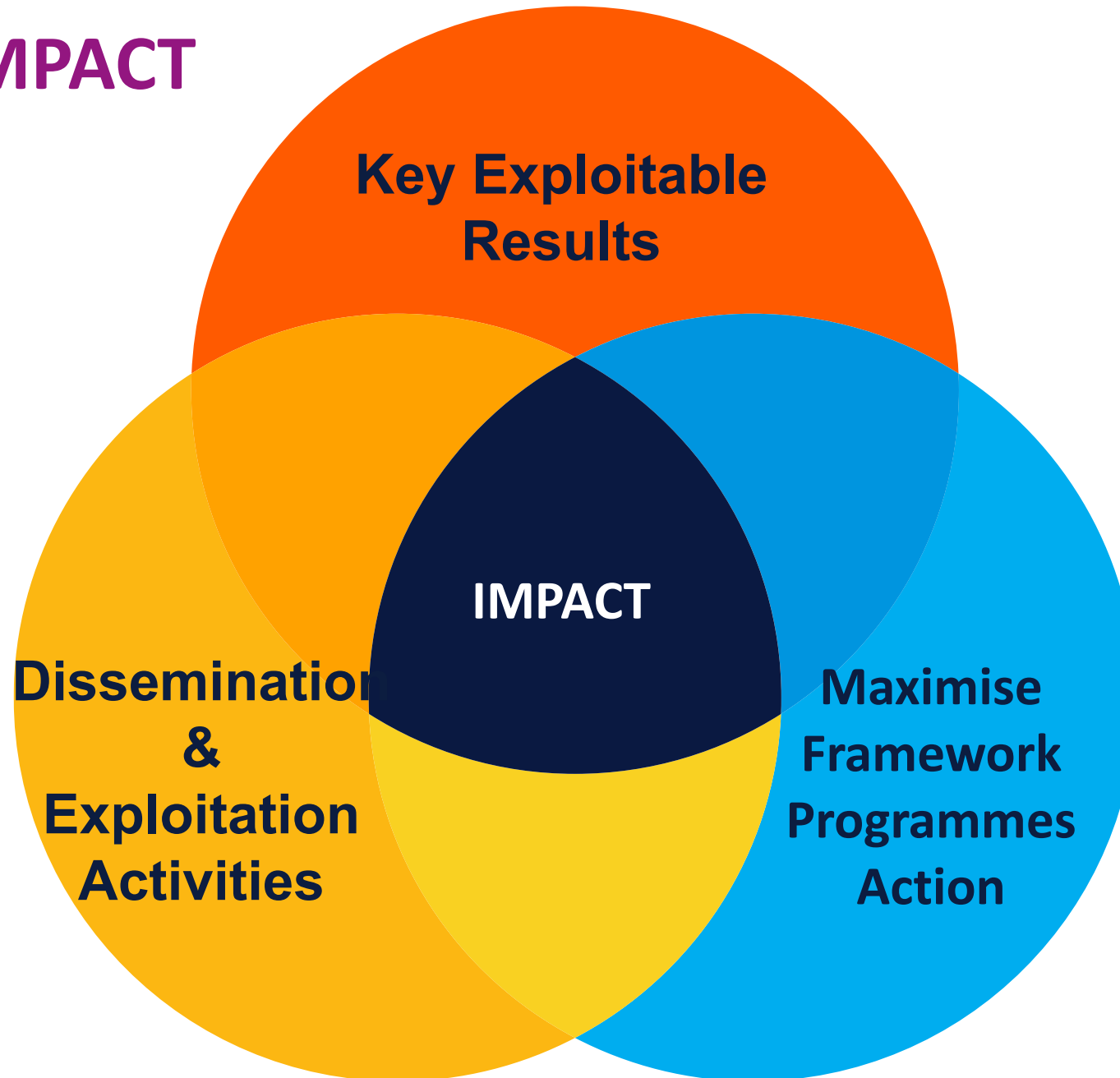
PPMi

Part of the  
Verian Group

Trust-IT Services  
*communicating to markets*



# Tangible IMPACT



## Who can apply?



## Who can apply?



**Single  
organisation**



**One project**



**Group of  
organisations**

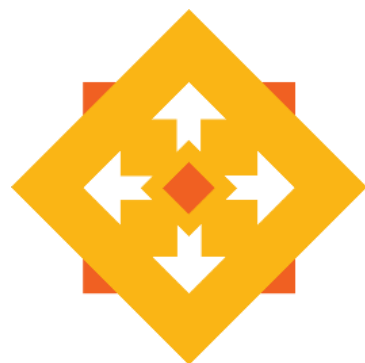


**Group of  
projects**



## Booster services: overview

### Core Services



**Dissemination  
Support**



**Go-To-Market  
Support**

### Add-On Services



**Networking**



**Portfolio  
Analysis**



**Intellectual Assets  
Management**



**Coaching for  
Public Speaking**



**Audio-Visu  
al  
Support**

# Booster



Core Services

## Dissemination Support



## Dissemination support

Enhanced Dissemination Strategy

Tailored guidance to refine and upgrade your  
Dissemination Plan

Customised audience engagement

Supported leverage of the Horizon Results Platform

# Booster



Core Services

## Go-To-Market Support

# Go-To-Market Support

Gain sharper clarity on your Key Exploitable Results

Craft a compelling and differentiated Unique Value Proposition

Accelerate your path to market with tailored commercialisation  
advice

Get hands-on support to put your Business Plan into action

Boost your chances of attracting additional funding opportunities



## Add-On Services

*Community-building  
skills and resources*



Networking

*Leveraging and  
clustering with other  
projects*



Portfolio  
Analysis

*IP valuation and due  
diligence*



Intellectual  
Assets  
Management

*Improved  
communication and  
presentation skills*



Coaching for  
Public  
Speaking

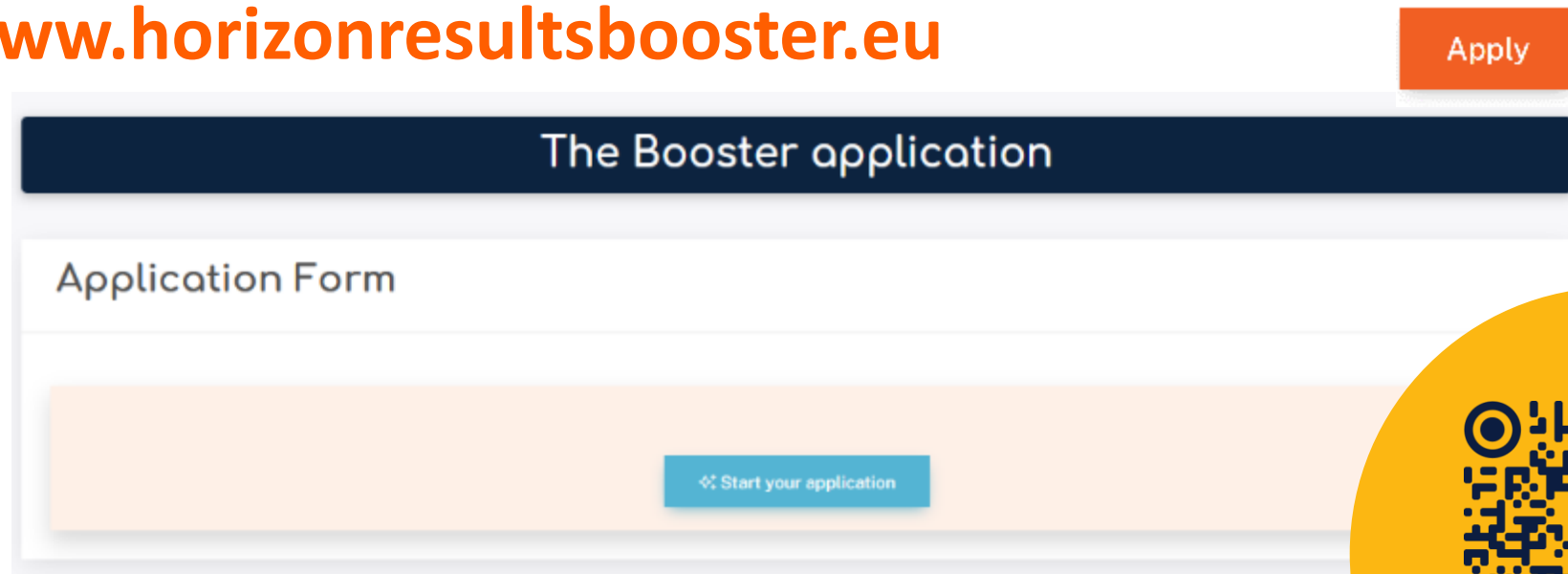
*High-quality project video and  
guidance on leveraging the  
[Horizon Results Platform](#)*



Audio-Visual  
Support

# How to apply?

[www.horizonresultsbooster.eu](http://www.horizonresultsbooster.eu)



Apply

The Booster application

Application Form

Start your application



## Next steps

Application submitted



Approval by the European Commission (7-10 days)



Mentors appointed (7-10 days)



Service roadmap agreed



Service delivery begins (from the next month)

# Booster in numbers



**>200**

Experts who delivered services



**>2.000**

Projects supported with expertise and training



**>3.000**

Services requested since Booster's launch

# Success story: IRIS project

**IRIS:** artificial  
Intelligence threat  
Reporting and  
Incident response  
System

**Funded under:**  
H2020-EU.3.7. -  
Secure societies -  
Protecting freedom  
and security of  
Europe and its  
citizens

## Booster Services

Go-To-Market

Refined KERs,  
enhancing their  
applicability and  
usability,

Strengthened strategy  
for exploitation and  
market uptake and  
outlined clear and  
practical exploitation  
paths

## What they say

*“Indeed, we had an excellent service delivery and hopefully this will help new beneficiaries at realizing the benefits of HRB.”*

**Konstantinos Chisiridis**  
- Specialist, Netcompany  
SEE & EUI

<https://www.iris-h2020.eu/>



# Upcoming Booster Info Sessions 2025

- Wednesday, **24 September**
- Wednesday, **26 November**

**11:00 AM - 12:00 PM CEST**  
(all dates)



# Questions?

# Horizon Dashboard

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EU Research and Innovation data at your fingertips



# Horizon Dashboard

**Source of data and statistics** on projects funded since FP1 until Horizon Europe

Focus on **visualisation**, customized filters to your own specific needs & export of data, graphs, maps

Place of reference for country profiles

And so much more!

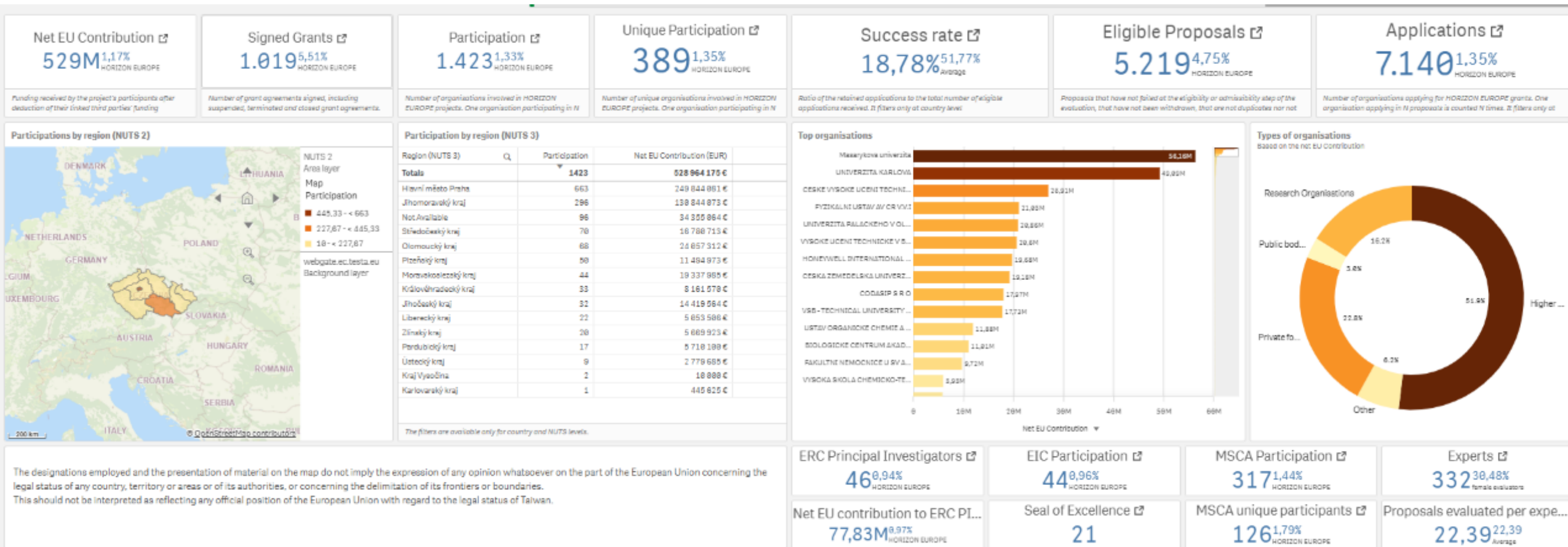
## What type of data can you find?

- R&I Proposals
- R&I Projects
- R&I Projects Results: reported IPRs and Scientific Publications
- Country profiles
- Organisation profiles
- EIC, Seal of Excellence, International cooperation & more...!





# Example: data for Czechia in Horizon Europe







# CORDIS

Public repository with general information on R&I projects and results

# CORDIS

The Community Research and Development Information Service (CORDIS) is the European Commission's primary source for the results of projects funded by the EU's framework programmes for research and innovation, from FP1 to Horizon Europe.



## Results in Brief

Read general public summaries of the main outcomes at the end of each project, explaining the achievements and highlighting the next steps



**Mixed reality training for medical first responders**

## News

Discover ongoing projects with our news articles based on media reports or project announcements



ASK AN EXPERT

**Could we make a goo that contains all our nutritional needs?**

## Thematic Packs

Keep up with the latest breakthroughs enabled by EU funding with our multilingual collections of the articles focusing on a specific theme



## Videos

Connect with EU science thanks to our short explanatory videos focusing on the scientific content and exploitation aspects of EU research projects



**How can carbon dioxide make green energy cheaper?**

## Podcasts

Dive into some of the key scientific solutions being developed by EU-funded researchers to address the major societal challenges that we all face today





Search

1 078 results found

▼ Filter by

CONTENT

Collection (1) +

Domain of Application +

Language +

Programme (1) +

Last updated +

PROJECT

Acronym / ID +

Field of Science (EuroSciVoc) +

Start/End date +

Total cost +

EU contribution +

Call ID +


Topic ID +

ORGANISATION

Name +

Country / Territory (1) 52 +

Region +



PROJECT

### OGCR Intergenerational Open Geospatial Carbon Registry - Open-Source Tools for Connecting EU Agricultural Policies (CAP) and Carbon Removals and Carbon Farming (CRCF) Regulation to national inventories and carbon markets

ID: 101218854

From: 1 June 2025 to: 31 May 2029

The Intergenerational Open Geospatial Carbon Registry (OGCR) aims to create: 1) updateable baseline geospatial layers for soil, biomass and peat for pan-EU, 2) a hybrid modelling framework to explore management changes in CAP and CRCF initiatives, and3) a globally applicable...

Coordinated in: Netherlands

Programme: [Agriculture, Forestry and Rural Areas](#), [Food, Bioeconomy Natural Resources, Agriculture and Environment](#), [Environmental Observation](#), [Biodiversity and Natural Resources](#)

Last update: 6 June 2025

Add to my booklet



PROJECT

### EHRI-IP European Holocaust Research Infrastructure (EHRI) Implementation Phase

ID: 101129732

From: 1 February 2024 to: 31 January 2026

The vision of the European Holocaust Research Infrastructure (EHRI) is to secure seamless access to all sources and expertise from across Europe and beyond that are relevant to the study of the Holocaust. It approaches this vision through the development of a pan-European...

Coordinated in: Netherlands

Programme: [Research infrastructures](#), [Consolidating and Developing the Landscape of European Research Infrastructures](#)

Last update: 8 November 2023

Add to my booklet



PROJECT

### GenderSAFE Advancing the zero-tolerance approach to gender-based violence in higher education and research in the European Research Area

ID: 101130898

From: 1 March 2024 to: 28 February 2027

GenderSAFE advances efforts to implement a zero-tolerance approach to gender-based violence in higher education and research in the European Research Area. Its overall objective is to contribute to building safe, inclusive, and respectful research and higher education. This...

Coordinated in: France

Programme: [Reforming and enhancing the European R&I System](#)

Last update: 13 October 2023

Add to my booklet



PROJECT

### EuroHub4Sino European Hub for Contemporary China

ID: 101131737

From: 1 October 2023 to: 30 September 2026

China is a key global actor and a leading economic and technological power. Chinas increasing relevance in the geopolitical system, its various specificities, complexities and goals as well as its rapid evolution and new policy directions pose challenge to the EUs capacity to...

Coordinated in: Belgium

Programme: [Reforming and enhancing the European R&I System](#)

Last update: 13 October 2023

Add to my booklet



# European IP Helpdesk

# European IP Helpdesk

A first-line intellectual property (IP) service providing free-of-charge support to help European SMEs and beneficiaries of EU-funded research projects manage their IP in the context of transnational business or EU research and innovation programmes.



## Helpline

If you have an IP question, the Helpline of experienced legal specialists will assist you within no more than three working days.

## Training

Various training modules and formats ranging from online sessions to on-site workshops and special training schemes.

## Resources

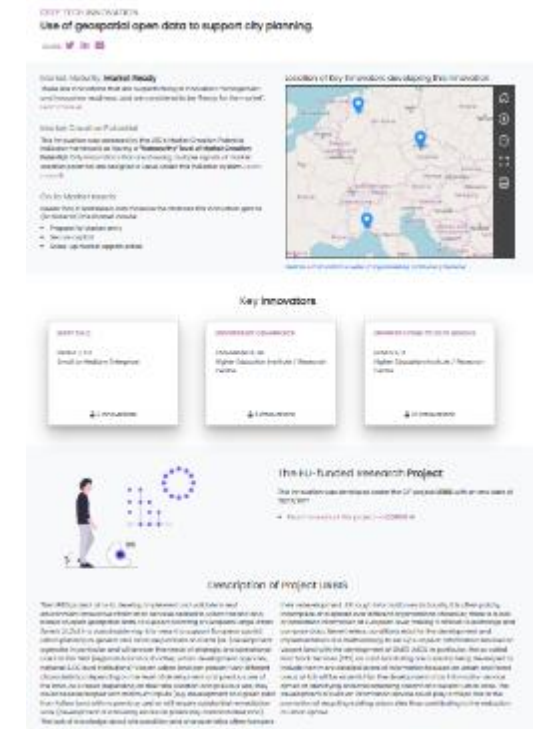
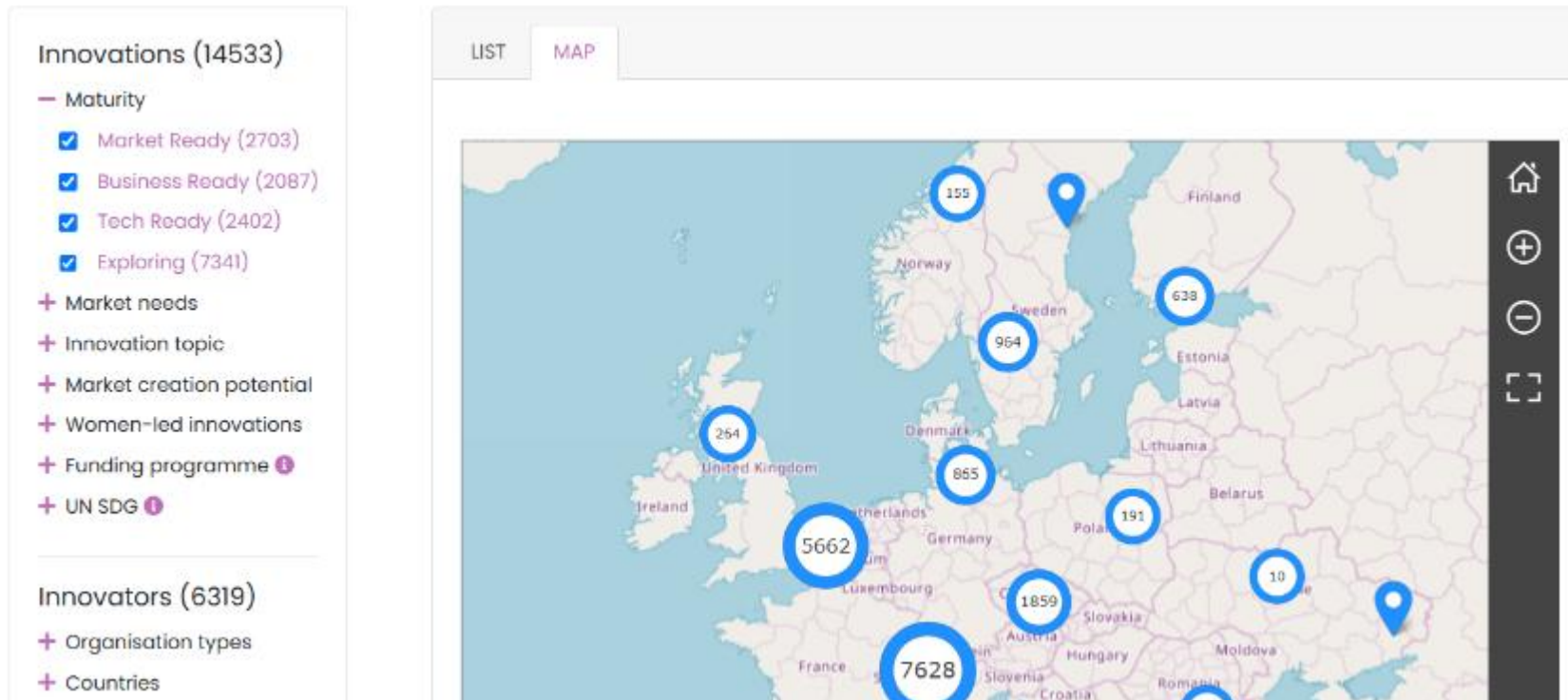
[Fact sheets](#)[IP guides](#)[Case studies](#)[Infographics](#)[IP specials](#)[IP glossary](#)[Video clips](#)[Bulletins](#)[Useful documents](#)





# Innovation Radar

The Innovation Radar is a European Commission initiative to identify high potential innovations and innovators in EU-funded research and innovation projects. It is a data-driven methodology and tool that aims to identify innovations, key innovator organisations and the market readiness of an innovation.





# Thank you!

## # HorizonEU

<http://ec.europa.eu/horizon-europe>

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